

FROM THE DESK OF



June 9, 2022

To Whom it May Concern,

It is my pleasure to write a letter of recommendation for Kent Harshbarger. We have been working with him going on a year now. We purchased our Core CO2 first and followed with the purchase of our Nordlys device. I have worked with many laser reps over the last eight years and have never found them to be as helpful as Kent.

Not only was Kent easy to work with but he was not pushy, didn't give us timelines/ deadlines and actually cared about our practice. Kent has shown us repeatedly that he wants us to be successful. Which is why, a few months after the purchase of our first device, we turned around and purchased a second device from him. Even following the finalization of the purchase/training, he continues to communicate with our practice and we have found him to be greatly supportive and helpful whenever we have questions or need direction. This is something I have never experienced with the other laser companies and reps.

I would highly recommend Kent Harshbarger to any of my colleagues looking to purchase devices.

Sincerely yours,

Lutricia Bennett, RN, MSN, FNP-C

110 EAST MAIN STREET, CHERRYVILLE, NC 28021 - (704)435-1837 -

INFO@IWMEDSPA.COM - [HTTPS://IWMEDSPA.COM](https://IWMEDSPA.COM)



United Medical & Aesthetics
1908 Eastwood Road Ste 218,
Wilmington, NC, 28403-7234

To Whom It May Concern,

It is my absolute pleasure to draft this letter of recommendation for Mr. Kent Harshbarger. For many providers, we get excited any time a new device is introduced into our facilities, however, Kent plays a big role in our excitement here at United Medical & Aesthetics.

I thoroughly enjoy my time working with Kent and have come to know him as a truly valuable asset to our business. He is honest, knowledgeable, dependable, genuine, and incredibly hardworking. Beyond that, he is an impressive communicator and always responds to issues quickly, and efficiently.

Kent's knowledge of sales and expertise in the specifics of how the products work, what they do, and "what if" scenarios are a huge advantage to me. Every visit he has made, he taught me something new and has gone above and beyond time and time again.

Along with his undeniable talent, Kent is always an absolute joy to work with. He is a true team player, and always fosters positive discussions regardless of the location or who may be around.

Without a doubt, I confidently give Kent my highest recommendation. As a dedicated and knowledgeable individual and an all-around great person, I know that many will agree, Kent is a great benefit to their businesses and their personal knowledge.

Best wishes,

*Aleta Sloan
Owner of
United Medical & Aesthetics*



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& DERMATOLOGY**
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F: 704.755.8021

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F: 704.542.3304

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O: 704.344.8846
F: 704.344.9844

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Denver, NC 28037
O: 704.601.4381
F: 704.822.5997

651 Withrow Rd.
Forest City, NC 28043
O: 828.288.1204
F: 828.288.1205

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O: 704.898.8014
F: 704.898.8018

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Gastonia, NC 28054
O: 704.866.7576
F: 704.866.0106

315 19th St. SE
Hickory, NC 28602
Building 100
O: 828.325.9849
F: 828.325.9879

Building 200
O: 828.328.3500
F: 828.328.8777

13539 Reese Blvd. W.
Huntersville, NC 28078
O: 704.892.4878
F: 704.892.7453

105 Delta Park Dr.
Shelby, NC 28150
O: 704.484.0464
F: 704.482.0308

April 29, 2022

To Whom It May Concern:

As Director of Cosmetic Services, I oversee all cosmetic services for a large Plastic Surgery and Dermatology group and work with lots of representatives for many services we offer. Kent is a standout in this area and I cannot say enough how easy he makes my job when onboarding a new service in our practice.

Kent helped us with the purchase of two Profound RF Microneedling machines, Gentle Max Pro Lasers and most recently the purchase of four Nordlys lasers. There are too many to list!

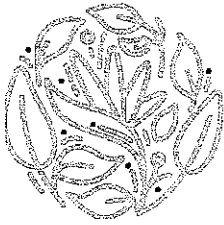
The qualities that set Kent apart from most reps is his ongoing support after the sale. I know that I can call Kent any time with any issue and he will go the extra mile to help me and our providers and staff.

It is a pleasure to work with Kent and I look forward to more projects in the future.

Sincerely,

Shani Otterberg

Shani A. Otterberg
Director of Cosmetic Services



Pink Paradise

WELLNESS & DAY SPA

To Whom It May Concern:

It is with great pleasure to write this letter of recommendation for Kent Harshbarger. Mr. Harshbarger gets my highest recommendation possible. We can't say enough good things about him and his professionalism.

We have had the pleasure of working with Mr. Harshbarger over the last year and half. We met through a mutual vendor. He really goes above and beyond for his clients. We have 3 devices we purchased through Mr. Harshbarger and plan to purchase a few more. If we have ever had any questions or concerns he is always there to help.


We don't feel Mr. Harshbarger just acts as a salesman but is also a fan and supporter of our business.


It has been a pleasure to work with him and we can't wait to continue our professional relationship!

Leslie H. English, FNP-C

Aymie B. Williams
Office Manager

927 SOUTH LAFAYETTE ST., SHELBY, NC 28152

 (980) 375-7465

 (704) 600-6178

ESKRA PLASTIC SURGERY

12/13/2021

•••

Benjamin D. Eskra, MD
Eskra Plastic Surgery

RE: Kent Harshbarger

To Whom It May Concern:

It is my pleasure to write this letter of recommendation for Kent Harshbarger. Mr. Harshbarger gets my highest possible recommendation.

I have had the pleasure of working with Mr. Harshbarger for the past 3 years. Kent has been my Candela representative during that time. In addition to his support of my current devices, I have bought several more Candela devices with his help. What sets him apart from all other reps I have worked with in my 15+ year career is his after-sales support. He was heavily involved in getting us up and running with the new devices. We also had some supply chain delays with a third party device. Kent applied pressure for us, which helped considerably in speeding that process along.

Mr. Harshbarger has provided support in ways I have never seen from any other rep. We ran into some service issues with one of our devices on several occasions, and Kent made sure we had a loaner device provided and ensured that repairs were completed in a timely fashion. One time, we called him during a treatment when the device malfunctioned, and he dropped what he was doing, drove several hours and brought the loaner himself to make sure that patient got their treatment.

I cannot emphasize enough the respect I have for Mr. Harshbarger's work ethic. I expect continued great things from him, and I look forward to many years of our working together. Please feel free to contact me if you need any additional information.

Sincerely,



Benjamin D. Eskra, MD
Eskra Plastic Surgery

1001 Innovation Way
Kinston, NC 28504

(919) 587-4400 P
(919) 587-4411 F

208 Cox Blvd.
Suite 201
Goldsboro, NC 27534

eskraplasticsurgery.com





Benton Integrative Medicine PLLC

a holistic approach to health care

To Whom it May Concern;

Kent has the perfect sweet spot as a salesman. He is not pushy but always ready to help and gives off a great calm energy. He obviously has good integrity and I really appreciate his expertise and trust him and his recommendations.

Sincerely

Cammy Benton, MD

Benton Integrative Medicine.

16415 Northcross Drive Suite C

Huntersville NC 28078



BOONE DERMATOLOGY CLINIC

Ronald J. Stanley, M.D.

Diplomate
American Board Dermatology

D. Stanton Whittaker, Jr., M.D.

Diplomate
American Board Dermatology

Aaron Westphal, M.D.

Diplomate
American Board Dermatology

Brett T. Summey, Jr., M.D.

Diplomate
American Board Dermatology

Brittain H. Tulbert, M.D.

Diplomate
American Board Dermatology

Michael L. Garner, M.D.

Diplomate
American Board Dermatology

Carol C. Marks, PA-C

Erin G. Howard, MSPAS, PA-C

Francisco "Pancho" Ancaya, PA-C

W. Gary Engstrom MPAS-PA-C

January 11, 2021

RE: Kent Harshbarger

To Whom It May Concern:

This is a letter of recommendation for Kent Harshbarger. I worked with Kent during the purchase of our IPL Nordlys and our GentleMax Pro. From the outset, Kent has been a great source of support!

Kent was extremely knowledgeable and helpful in facilitating our decision to purchase. He followed us through this process to ensure our purchase went smoothly and our setup/training was done expediently and efficiently.

We had issues with our GentleMax Pro unit, and Kent stood buy us through several months of frustration and assisted in facilitating a new unit. He was always available and made sure everything was handled to ensure unnecessary interruptions; he even brought his unit to our office on two occasions to keep us from having to cancel our patients.

Kent is knowledgeable, professional and respectful. He truly goes above and beyond. I give Kent my highest recommendation.

Kindest regards,

Brett T. Summey, MD

BTS/blm

My name is Leigh Summer and as a physician I have had the opportunity to interact with many different laser companies and their representatives. It has been a pleasure to work alongside of Kent Harshbarger during my recent Picoway purchase. Kent worked with me patiently and consistently throughout the time leading up to the purchase. He was able to provide me with the extensive technical information that I needed to be able to make an informed decision about the purchase while not making me feel pressured in the decision. In addition to being a physician, I have a background in engineering, and Kent was able to easily step up his level of technical detailing to answer my many questions.

Since the purchase, Kent has provided support and marketing assistance above and beyond the level of any other representative we have worked with. He is promptly responsive if we need additional information about treatment protocols or have any issues with the equipment. Kent is consistently personable and gracious, which allows us to feel comfortable with approaching him about any questions or concerns we may have. No other representative or company has supported us in a similar way.

It has been a pleasure to work with Kent Harshbarger and we look forward to continuing our relationship.



My name is Jennifer Torres and I have been in the medical aesthetics business for over 15 years. In this time, I have personally worked with many different laser companies and even more laser reps. I had the pleasure to begin working with Kent Harshbarger several years ago. In my experience, Kent is the most efficient and responsive rep I have ever worked with. Any time our office contacts Kent, he makes it a priority to listen to our concerns and addresses how to correct them immediately. His knowledge and passion for Candela's technology is both extensive and refreshing.

It is truly an honor and a pleasure to work alongside someone as dedicated to his trade as Kent Harshbarger.

PHYSICIANS FOR
WOMEN
MedSpa & Laser Center

To Whom It May Concern:

I am the Licensed Esthetician at Physicians for Women MedSpa and Laser Center. After working with several laser companies in the past ten years, I have to say that Kent Harshbarger with Candela has been the best. He came highly recommended, so I contacted him to discuss purchasing a new laser hair removal device. He was with me every step of the way, sending me information to help with my decision and answering any questions I had about the company. He took the time to come in and speak with my practice manager about the device and reassure her that we would continue to have his support even after the purchase. We purchased our device last August and Kent still checks on me regularly to see if I need anything. He is thoughtful and kind, which is rare in this industry. When I send a question or concern his way, he always get back to me promptly. I would recommend Kent Harshbarger and Candela to anyone looking to grow their practice with innovative laser technology and excellent customer service.

Sincerely,

Annie Dudley



1000 Mon Health Medical Park Drive
Suite 1100
Morgantown, WV 26505
304-599-1448 P
304-598-7219 F
monhealth.com

May 11, 2020

This letter serves as a reference and recommendation for Kent Harshbarger of Candela Medical. Kent has been the most knowledgeable representative in the laser industry I have met thus far in my career. He has always addressed any concerns in a timely fashion and exceeded my expectations. His open communication skills and supportive nature has made my purchase of the Nordlys and CO2RE a positive experience.

Kent with his vast knowledge in the laser industry helped us make a decision that is most appropriate for our practice. He worked with our staff and coordinated training. He was always available to answer any questions or concerns we had during the purchasing and training process.

Kent was always very professional and never pushy. Therefore, it has been a true pleasure working with him. I would not have any hesitation in recommending Kent or his company to a colleague. His reassurance allows us to provide exceptional care to our patient's with confidence. He is a wonderful person and I look forward to working with him in the future. Please feel free to contact me at 304-212-1624 with any questions relating to this recommendation.

Sincerely,

A handwritten signature in cursive script that reads "Mary Hall, M.D.".

Mary Hall, M.D.



600 Suncrest Towne Center
Suite 310
Morgantown, WV 26505
304-598-2200 P
monhealth.com

April 30, 2020

Dear Sir or Madam:

This is a letter of recommendation for Kent Harshbarger. I have interacted with Kent in his role as a representative for Candela. All of my interaction with Kent has been very positive and extremely helpful. I was looking to add an aesthetic laser component to my oculofacial practice. In talking with Kent he was able to help me decide what to incorporate given my patient population, location, and type of practice. Kent knows his product very well. He arranged for training both on and off site as well as electronically. He arranged to help with promotion of my new services in working with social media and the internet. Furthermore, this level of service continued after the lasers were purchased.

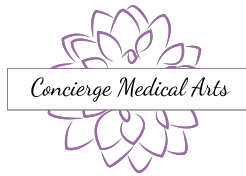
I commend Kent for his attention to detail, responsiveness, knowledge of his product, and over all excellent customer experience.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. Sivak-Callcott".

Jennifer A. Sivak-Callcott, M.D.

CONCIERGE MEDICAL ARTS PLLC



4140 Ferncreek Dr
Suite 104
Fayetteville NC 28314
(910) 4761214
[conciergemedicalarts@
gmail.com](mailto:conciergemedicalarts@gmail.com)

January 2, 2020


This letter serves as a reference and recommendation for Kent Harshbarger of Candela Medical. Kent is the most outstanding and knowledgeable brand and company representative I have ever had the pleasure of interacting with. His primary interest was always to match me with the device best suited for my practice - and the Nordlys laser has grown my practice tremendously. He was straightforward, open and available in his communication before, during and after my purchase. He has continued to support my every need by attending my laser event, answering any questions and even lending his expertise with maximizing the treatment of a challenging patient.

In short, I highly recommend Kent and Candela Medical. All my interactions have been very positive and I look forward to working with him for a long time to come.

Sincerely,

A handwritten signature in black ink that reads "J Borger".

Judith Borger, DO

 Piedmont
HealthCare
Mooresville
Dermatology Center

PH: 704-235-1827/FX: 704-235-1823

December 18, 2019

Dear Colleague:

We came to work with Kent Harshbarger this year on an equipment purchase; we are happy to provide the following with regard to our experience.

Ours is an established dermatology practice in the Lake Norman area of North Carolina. Since opening our doors, we have worked to respond to increases in both the magnitude and nature of the demand for services. This year we sought to expand offerings for patients interested in cosmetic services with the addition of a CO2 laser.

Choosing a laser can be an arduous, if not confusing, task. For this reason, it was imperative for us to work with a representative we could trust, someone who would serve as a resource and be responsive to our questions or concerns without being pushy. Kent was this person. He worked with us to consider our current offerings, as well as our current and future needs, to ensure we made an informed decision.

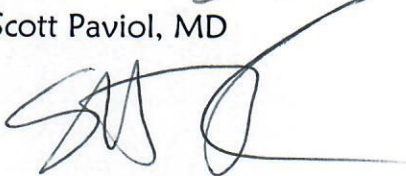
Not only did he assist us in making a selection, Kent also shepherded us through the purchase process and coordinated training for our staff. Even now, he continues to be a resource for us, responding quickly to questions or other requests. In every interaction, Kent has been nothing short of helpful and professional...ever. It has truly been our pleasure to work with him.

Sincerely,

Naomi Simon, MD



Scott Paviol, MD



12/14/2019

When buying any medical device, there are a lot of questions, trepidation, and hesitation. I have been burned by expensive devices that not only do not work, but support, training, and customer service are lacking or non-existent.

Working with Kent and Candela has been a breath of fresh air in the medical device field. The customer experience is exceeded by a device that delivers on its promise. Kent has been professional, patient, and courteous throughout the entire buying process, and beyond that, has gone out of his way after the sale to assure we are trained and comfortable with the treatments. He often calls or stops in to make sure we have everything we need to deliver our promise to our customers, long after the sale has been completed.

Our business model at JamesAllenRossMD, PLLC and Willow Medspa and Salon focuses entirely on patient experience, and great results. I have come to expect that when I am the customer as well. As a customer of Candela and Kent Harshbarger, that level of experience and results has been met entirely. I highly recommend Kent and Candela without any reservation.

Thank you,

James A Ross, MD
JamesAllenRossMD, PLLC
Willow MedSpa and Salon
186 Fairchance Rd.
Morgantown, WV 26508

--

Jamie L. Checton
Willow MedSpa and Salon
Manager
Laser Specialist
(724) 322-4677
www.WillowMedSpa.com



CHARLOTTE
PLASTIC SURGERY.

August 12, 2019

Charlotte Plastic Surgery
2215 Randolph Road
Charlotte, NC 28207

RE: Kent Harshbarger

To Whom It May Concern:

Our goal at Charlotte Plastic Surgery is to foster relationships with the community, to take the best care of patients possible, and to always act in an ethical and professional manner. When we work with companies, industry representatives, and colleagues from other fields, we expect the same from them. Kent Harshbarger has not only met our expectations, but exceeded them. First and foremost, he is affable, honest, and easy to work with. When purchasing medical equipment, it is not only important that the device performs as advertised, but that the company representative and support staff are attentive, available, and knowledgeable with regards to the science behind the device and its operation. Kent has more than demonstrated all of these qualities. He goes above and beyond to make sure that his clients have the best customer experience possible. Furthermore, Kent has been instrumental integrating the Profound platform into our practice and ensuring our success with it. He is professional, hard-working, reliable, and quick to respond with any concerns or questions. He has a quiet confidence about him that is not overwhelming, but instead reassuring. Most importantly, Kent is a good person and will go far in his field. We look forward to working with Kent in the future and give him our highest recommendation.

Sincerely,



Jack Scheuer III, MD

Kevin Smith, MD

Stephan Finical, MD



Theo Nyame, MD

Michael Beasley, MD

5 FirstVillage Drive
P. O. Box 2000
Pinehurst, NC 28374-2000
910 / 295-6831
www.pinehurstsurgical.com

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DAVID W. GRANTHAM, M.D.
REID C. VEGELER, M.D.

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MATTHEW R. GRAFENBERG, MD

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JOHN R. MICHALAK, M.D.

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LYNN M. FRASER, M.D.

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DAVID E. STROM, M.D.
DAVID J. CASEY, M.D.
KURT P. WOHLRAB, M.D.
DANIEL M. WILLIAMS, M.D.
CHRISTOPHER M. JOHNSON, M.D.

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JEFFERSON K. KILPATRICK, M.D.

**MOHS MICROGRAPHIC SURGERY AND
CUTANEOUS ONCOLOGY**

PETER L. MATTEI, M.D.

June 21, 2019

To Whom It May Concern:

This is a letter of recommendation for Kent Harshbarger. We started working with Kent in 2018 and have had an outstanding relationship to date. He did an outstanding job approaching us without being pushy or over bearing. He provided the necessary information to help facilitate our making a decision to purchase Profound, and to later purchase CO2RE and the Gentle Max lasers. All of our transactions went very smoothly. Our customer service has been outstanding. Kent and his company have never promised anything that they have not delivered. They have done an excellent job helping us market the new procedures/devices. When we have needed any customer service or assistance Kent has helped facilitate and to make sure that everything is handled promptly. He has been much more involved after the sale than one might typically expect a salesman who has already made a sale to be. Kent has helped to facilitate all of our training needs and has done an outstanding job working with our staff. I recommend him highly and without reservation. I would be happy to answer any questions about Kent or any of the devices that we have purchased.

Sincerely



Dr Jefferson K Kilpatrick

Accredited by



Accreditation Association
for Ambulatory Health Care, Inc.



AESTHETIC OASIS

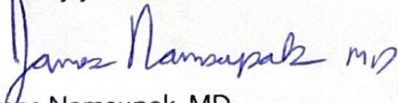
July 22, 2019

To Whom It May Concern:

I am the medical director and owner of Aesthetic Oasis. We are a medical spa and wellness clinic in Morgantown, WV. When we first opened I struggled with the decision on which devices to add to our clinic. I spent nearly a year meeting with different representatives from the major laser companies as well as attending numerous shows and aesthetic industry events. It really was getting to the point of information overload. During this time Kent was there to give us support and information even before we had decided on any of his devices. He was never pushy with us nor did he speak negatively of any of the other manufacturers which was a breath of fresh air. His integrity is just one of the reasons we chose to partner with him and Candela.

Kent's support for our practices has never wavered and with his help we have grown our practice. He is always responsive to our questions and has been the best resource we could have ever hoped for. I have the utmost confidence in Kent and would have no reservations in recommending him to my fellow colleagues. Please feel free to contact me at 304-541-5050 if you have any questions or need more information.

Sincerely yours,


James Namsupak, MD

James Namsupak, MD

O'DANIEL

June 7, 2019

RE: Kent Harshbarger

To Whom It May Concern:

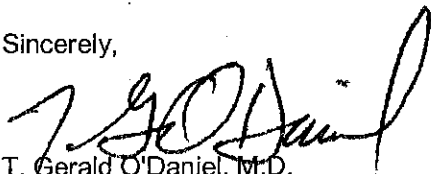
I am T. Gerald O'Daniel, M.D., a plastic surgeon and aesthetic surgeon in Louisville, Kentucky. I have a very busy surgical practice, as well as mini spa that utilizes multiple energy devices. I have had experience with energy devices since 1984 and have been deeply involved in the energy device industry for many years as a key opinion leader and user.

It is with pleasure that I am writing a letter of recommendation for Kent Harshbarger. Kent has been known to me since his entry into the energy device sector of aesthetic medicine with Syneron Candela Laser in March of 2016. I have watched him go from someone who knew nothing about lasers to having a full grasp of the technology. He has gone from a sales person to someone who is now overlooking meetings and utilization of energy devices by providers across a number of specialties.

As an experienced user of energy devices and involved in the industry it has been a very difficult from a customer's experience side of buying devices and then losing contact with the sales people. I would like to relay the fact that Kent had provided me with three devices and within a month was transferred to another location. I can tell you that he continues to touch base with myself and with my office manager even two years after he has moved to make sure that we are being managed appropriately and that our expectations are being met with the devices he sold us.

I think that experience alone goes without saying of our thoughts of Kent. I cannot recommend Kent without any more enthusiasm and less recommendation of anyone I have met in the industry. If you have any questions related to this recommendation please do not hesitate to call.

Sincerely,



T. Gerald O'Daniel, M.D.

TO/mmm/MV

PLASTIC ADVANCED
SURGERY SKIN SPA
STUDIO STUDIO



March 12, 2019

To Whom It May Concern,

We are a very reputable and successful Plastic Surgery and leading Medical Spa practice in Raleigh, North Carolina. It's our absolute pleasure to work with Kent Harshbarger, Senior Territory Sales Manager with Candela Medical. Kent is both knowledgeable of all the devices and is dedicated to helping you integrate the lasers into your practice.

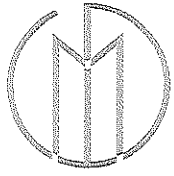
Mr. Harshbarger's sales etiquette and expertise about his devices as well as the competitors devices goes unsurpassed. We have only used Candela lasers at our practice and we would strongly endorse him and his company. Kent goes above and beyond and we can always rely on him to respond promptly.

Without a doubt, we confidently recommend Mr. Harshbarger of Candela Medical. There is never any pressure with Kent, just genuine concern, professionalism, and reliability.

Please feel free to contact us at 919-870-6066 should you have any questions regarding our experience with Kent any further. We'd be happy to expand on our recommendation.

Sincerely,

LeeAnn Dillon, RMA
Laser Lead
Blue Water Spa



Metrolina Dermatology and Skin Surgery Specialists

February 27, 2019

To Whom It May Concern:

Working with Kent Harshbarger has exceeded my very high expectations. I was in the market for my first laser and had been researching lasers for about a year as I was a new practice owner. I came in contact and met with multiple reps from various laser companies. Kent was by far the most professional, honest, helpful, and patient rep answering all of our questions with scientific based facts and spending time with us gaining our trust. Purchasing a first laser and deciding what laser company you want to start a relationship with can be a very difficult decision, but with Kent, I knew that I was in good hands and had no qualms about moving forward with his relationship and the company's relationship. He has provided us with outstanding customer service. He has gone above and beyond – he has frequently helped us out with promotions and brainstorming ways to improve our aesthetics practice, and he frequently sends updated podcasts and research articles. If we ever have a question, he responds promptly and always answers our questions or puts us in touch with someone who can. He truly cares about the individual and the success of the practice.

I would give Kent Harshbarger my highest recommendation. I am extremely happy that I went with him and Syneron-Candela. I feel very fortunate to be in his hands and work with a representative like him. Syneron-Candela should feel very honored to have him being a representative for their company. I know I feel lucky to be able to work with him. I feel confident that when we need to purchase an additional laser, it would be through him and Syneron-Candela.

Sincerely,

Sasha J. Haberle, M.D.

Sasha Jenkins Haberle, MD, MPH • P 980-299-3926 • F 980-299-6736

10502 Park Road, Suite 100 • Charlotte, NC 28210 • www.metrolinadermatology.com

COSMETIC & LASER CENTER

A DIVISION OF



February 5, 2019

I have been working with Kent Harshbarger II for several years. He has always been wonderful to work with. He is very knowledgeable and respectful every time we interact. Kent has gone above and beyond to help me with questions, quotes, demos or anything else I needed. He keeps me informed of new technology but is not pushy or aggressive in his approach. He is an excellent rep and I thoroughly enjoy working with him.

Sincerely,

Debbie McKenzie

Debbie McKenzie
Blue Ridge Dermatology Associates
Cosmetic and Laser Center Manager

Stephen A. Spencer D.O.
Nuderma Health & Med Spa
4301 Lake Boone Trail Suite 315
Raleigh, NC 27607
1/25/19

To whom it may concern:

I am writing on behalf of Kent Harshbarger who is my Syneron-Candela sales representative. I am the owner and physician at Nuderma Health & Med Spa. In my time I have interacted with many sales reps. I can unequivocally say that he has been the most knowledgeable; hard-working and easiest to deal with. I have been able to call, text or email any questions or concerns I have. He responds promptly and is never too busy to help. He has been an incredible asset and resource for my business. Kent has the qualities that bring success. I have seen his diligence, patience and kindness first hand.

I have a personal story that I would like to share as well. Kent was on a sales call with me and we were discussing a purchase of a piece of equipment. During our discussion I received a message that my father had passed away unexpectedly. It's never a good time for bad news, however, this was especially bad timing. Kent was incredibly gracious and was as shocked as I was. Despite all the hard work he had put into making the sale and the time spent traveling he offered to leave immediately. I could see the genuine concern and sadness he must have been feeling for me. He took some time to talk to me and comfort me. He helped me more that day than I think he knew. I decided to continue our meeting and bought the equipment that same day.

In summation, I fully endorse Kent Harshbarger. He is a great asset to any organization and in any chosen capacity.

Sincerely,

A handwritten signature in black ink, appearing to read 'S.A. Spencer', with a stylized flourish at the end.

Stephen A. Spencer D.O.



CAROLINA EYE ASSOCIATES

Robert G. Martin, M.D.

Founder, Carolina Eye Associates 1942 - 2008

ALBEMARLE

923 N. Second St., Ste. 201, Albemarle, NC 28001
PO Box 610, Albemarle, NC 28002
(704) 982-1000 • (877) 823-0198
FAX (704) 985-1112
Andrew T. Billingsley, M.D.

ASHEBORO

220-C Foust Street, Asheboro, NC 27203
(336) 629-1451 • (800) 222-3043
FAX (336) 629-3989
Robert O. Handley, M.D.

CHERAW

705 Chesterfield Hwy., Cheraw, SC 29520
PO Box 1237, Cheraw, SC 29520
(843) 537-7711 • (800) 679-6881
FAX (843) 537-9582

DUNN

107 Hunt Drive, Dunn, NC 28334
(910) 891-4129 • (888) 803-4482
FAX (910) 891-4320

FAYETTEVILLE

1991 Fordham Dr., Ste. 301, Fayetteville, NC 28304
(910) 485-2020 • (800) 598-4850
FAX (910) 485-7571

GREENSBORO

3312 Battleground Ave., Greensboro, NC 27410
(336) 282-5000 • (800) 632-0428
FAX (336) 482-3775
Usiwoma Abugo, M.D.
Jenna M. Bottorff, D.O.
Nicholas D. Marchese, M.D.
Andrew J. Mincey, M.D.
Christopher T. Shah, M.D.

LAURINBURG

514 South Main St., Laurinburg, NC 28352
(910) 276-4075 • (800) 736-2727
FAX (910) 276-2942

LUMBERTON

2905 N. Elm Street, Lumberton, NC 28358
(910) 370-0100 • FAX (910) 370-0161

PINEHURST

2170 Midland Rd., Southern Pines, NC 28387
(910) 295-2100 • (800) 733-5357
FAX (910) 295-5339
Arghavan Almony, M.D.
Andrew L. Apple, O.D.
Nicole P. Apple, O.D.
Anna Frances Fakadej, M.D., FACS, FAAO
John W. French, M.D.
Winston J. Garris, M.D.
Zeina A. Haddad, M.D.
Joey L. Harris, O.D.
Daniel K. Messner, M.D., FAAO
Tarra W. Millender, M.D.
John D. Miller, O.D.
Gregory J. Mincey, M.D., MBA, FACS
Richard B. Phinney, M.D.
David B. Throneburg, O.D.
Jeffrey J. White, M.D.

ROCKINGHAM

101 Medical Circle Drive, Rockingham, NC 28379
(910) 997-4489 • FAX (910) 895-7453
Al Covington, O.D.
Don Covington, O.D.

SANFORD

1223 Carthage St., Sanford, NC 27330
(919) 776-7549 • (800) 879-8161
FAX (919) 774-3330

WADESBORO

310 N. Greene Street, Wadesboro, NC 28170
(704) 694-6799 • FAX (704) 694-9827
Al Covington, O.D.
Don Covington, O.D.

December 18, 2018

To whom it may concern,

I have had the absolute pleasure working with Kent Harshbarger. I was in the market for a laser and he was actually recommended to me by a trusted colleague because of his attitude towards his job. Kent has been above board and honest in all of our communications. We looked at several options before we decided to go with Kent. I say Kent, because when you buy a machine you also are getting the customer service that goes along with it. With Kent, we were/are confident that all of our needs will be met and that the recommendations are clinically sound and scientifically based. Kent has not disappointed us. He has even gone above and beyond the usual representative by educating us on how to improve our aesthetics practice. Whenever I have a question, Kent responds promptly. With Kent, I am confident that we are in good hands. I would give my highest recommendation to Kent Harshbarger. I only hope that you will be as fortunate to work with a representative like him.

Thank you,

Usiwoma Abugo MD
Oculoplastics' Specialist
Carolina Eye Associates
Phone: 336.282.5000



Contour MedSpa

2005 Pisgah Church Road Suite B

Greensboro, NC 27455

336.282.4400

September 25, 2018

To Whom It May Concern,

I had the pleasure of meeting and getting to know Kent Harshbarger about a year ago. Kent approaches his work with genuine concern, for both his clients and his products. He is very responsive to questions, and inquiries. He is very knowledgeable and very well-spoken. He represents Syneron Candela with a comfortable and modest pride. There is no pressure when Kent is around and I am always glad to talk with him. Syneron Candela is lucky to have him. We are lucky to have him. And I can say without reservation that he is one the best and easiest reps to work with.

Brian A. Opitz

Brian Opitz MD

Medical Director of Contour MedSpa PLLC

vocimedspa

7808 Rea Rd
Charlotte, NC 28277
704-752-8030
www.vocimedspa.com

8/21/18

To whom it may concern:

Kent Harshbarger has been our Representative for Syneron-Candela for about a year now. We have 4 devices from this company, so we sometimes have some extra needs. Having been in the industry for several years, we have worked with tons of reps so I can honestly say that Kent has been absolutely wonderful to work with.

Kent is very attentive and easy to work with. He is one of the rare reps that you can tell that cares about our practice. He has gone above and beyond for us on several occasions, for which we are grateful. Kent has proven to be very knowledgeable in all the devices and can easily train on all areas needed. We never have to wait to fix any issue because Kent jumps on them right away.

If I may be of any further assistance, please feel free to contact me anytime.

Sincerely,

Lori Voci-Sohm

Lori Voci-Sohm

VociMedSpa, Inc
704-752-8030
lori@vocimedspa.com

10/26/2017

Phillip L. Lackey MD, FACS
Bellefonte Cosmetic and Reconstructive Surgery
1000 Ashland Drive Suite 303
Ashland, KY 41101

To whom it may concern:

Kent Harshbarger has served as my Syneron Candela representative for just over one year. During that time my staff and I have all appreciated Kent's attention to our needs in implementing Ultrashape and Velashape procedures in my practice. With Kent's assistance we are moving toward additional services using Syneron Candela's CO2 laser and Profound radiofrequency micro-needling platforms.

Providing a broad range of plastic and reconstructive services, my practice is very busy. As we have begun to focus on growing the aesthetic outpatient portion of the practice Kent has been an invaluable resource providing timely information and services without unnecessary interruptions or delays. He has provided anecdotal experiences and solutions from other practices that have been especially helpful to my practice.

Kent's a hardworking, consummate professional with a congenial disposition and I am happy to provide my highest recommendation of him.

Sincerely,



Phillip L. Lackey MD, FACS
Diplomat American College of Plastic Surgeons
Diplomat American Society of Plastic and Reconstructive Surgeons



DEPARTMENT OF THE ARMY
HEADQUARTERS, U.S. ARMY MEDICAL DEPARTMENT ACTIVITY
289 IRELAND AVENUE
FORT KNOX KY 40121-5520

MCXM-DOS-MSC

1 November 2017

MEMORANDUM FOR RECORD

SUBJECT: Letter of Recommendation for Kent Harshbarger

1. I would like to give my highest recommendation for Kent Harshbarger of Syneron-Candela. I have been working with Kent since January 2017 and have found him to be one of the most professional and knowledgeable representatives I have ever worked with.

I am the Chief of Dermatology as well as the Chief of Medical Specialties at Ireland Army Health Clinic, Fort Knox, KY. Kent was instrumental in navigating the extraordinarily complex purchasing process of the Department of Defense. He kept in constant contact with me as well as the logistics department of the clinic during the five-month purchasing process and was immediately available to answer any questions or provide any required documentation.

Kent is an absolute pleasure to work with. He is extremely affable as well as knowledgeable, an exceptionally rare combination in this industry. I will certainly continue to call upon Kent throughout my Army career and I plan to continue to do so after my tenure in the military. He will be the first representative I call when I start civilian practice.

Again, I am very pleased to offer my highest recommendation for Kent Harshbarger of Syneron-Candela.

2. The point of contact is the undersigned at (502)624-0394 or joseph.m.dai2.mil@mail.mil.

A handwritten signature in black ink, appearing to read "Joseph M. Dai III", is written over a horizontal line.

JOSEPH M. DAI III, MD FAAD
MAJ(P), MC, FS
OIC, Medical Specialties Clinic

CENTRAL KENTUCKY PLASTIC SURGERY PLLC

230 WEST MAIN STREET
SUITE 101
DANVILLE KY 40422

CHRISTOPHER MAREK, M.D.

859-236-1670
FAX 859-236-1672

September 30, 2017

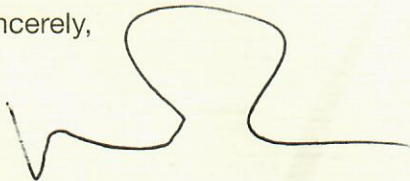
To whom it may concern,

I am the owner and sole practitioner of Central Kentucky Plastic Surgery in Danville, Kentucky. As a Board Certified Plastic Surgeon it is important to be able to reliably meet or exceed our patient's expectations. This is certainly true with our surgical options, and just as important with or laser options and non-invasive options.

Having used many different laser and radio frequency devices, I have been pleased with the quality and efficacy of the Syneron/Candela products that we have purchased. Our representative Kent Harshbarger, was very knowledgeable about his as well as the competitors devices. He was honest, kind, and dedicated leading up to and long after our purchase was completed. I would strongly endorse him and his company.

If you are considering an equipment purchase and would like to talk about our experience we would be happy to.

Sincerely,



Christopher Marek, MD
Board Certified Plastic Surgeon



BOARD CERTIFIED MEMBER
AMERICAN SOCIETY OF PLASTIC SURGEONS, INC.

www.CentralKentuckyPlasticSurgery.com

October 26, 2017

To Whom It May Concern:

I have had the pleasure of working with Kent Harshbarger, Territory Sales Manager with Syneron Candela, for over a year now. Our growing plastic surgery office first purchased equipment from Kent in August of 2016. Kent has always been extremely attentive to all of our organization's needs from assisting in closing purchase deals within Bon Secours to always being available for our staff with questions and help within our office.

Over the past year, Kent has continued to assist our office in exceeding our sales goals which is partly why when choosing to buy additional equipment, we chose Kent and Syneron Candela. He is an expert in the business and is exceptional to work with.

If I may be of assistance in any way for future customers, please feel free contact me at 606.833.4276

Sincerely,



Kristina E. Sheridan-Holtzapfel

Practice Manager, Bellefonte Physician Services, Inc.

Bon Secours Kentucky



Living Well Medical Center
828 Oakwood Road, Charleston 304-346-4865

July 7, 2017

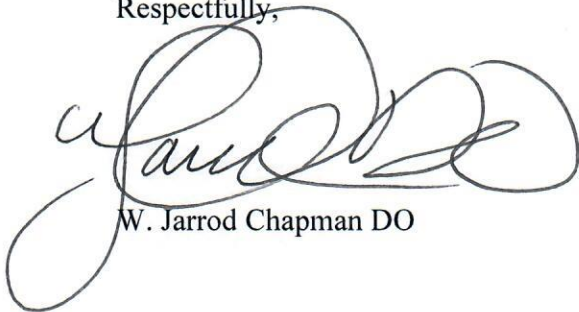
To whom it may concern,

At Living Well Medical Center, our goal is to provide excellent care for our patients. Part of our model requires support from external entities including sales staff from our business partners. We have had the pleasure of working with Kent Harshbarger, as a Syneron Candela representative in recent years. Mr. Harshbarger presents himself professionally and respectfully.

In light of today's healthcare environment, finding time to interact with sales associates can be difficult. I truly appreciate the respect Mr. Harshbarger has for my time and his passion about his products. I have relied on Kent's representation for several different products. He has never failed to display excellent product knowledge and reliable support.

In the highly competitive market, Mr. Harshbarger is well respected by his co-workers as well as other professionals in his field. I value the relationship with Kent and I look forward to his consistent support for future growth and development of my practice

Respectfully,



W. Jarrod Chapman DO

[ser • en • dip • ity]

MedSpa
30 Public Square
Elizabethtown, KY 42701
(270)-723-1772

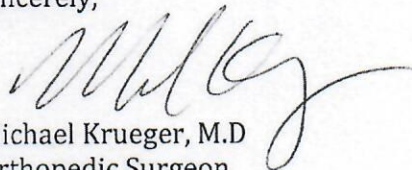
To Whom It May Concern:

I am Dr. Michael Krueger, Orthopedic Surgeon, and I have been working with Kent Harshbarger of Syneron-Candela for 8 months, and it is my sincerest pleasure to write a letter of recommendation.

As an orthopedic surgeon, I am exposed to numerous representatives of numerous companies, and Kent Harshbarger is at the top of the list. Kent goes above and beyond a typical sales role by making sure that his clients (myself) are not just happy, but completely satisfied with the product(s) that he sells/represents. If there are any questions or concerns, Kent will make sure that they are all addressed and answered, and if he doesn't know, he is sure to find out ASAP. Kent cares not only about the quantity of sale, but the quality of sale; that is to say, he cares that my staff and I are both knowledgeable and properly skilled in the use of the equipment he represents. He ensures my staff and I are all properly trained in all aspects of his products so we can educate our clients. Kent himself is very knowledgeable about his products, and is invaluable to my fledgling Medspa practice. Kent is the perfect balance between being a passive and pushy salesman--he makes sure that I know about all he has to offer while keeping in mind the aim of my medspa's practice, but I never feel like he is actually "trying to sell me something". Thus, again, placing him at the top of the list of representatives I call upon.

It is my sincerest pleasure to give Kent Harshbarger my highest recommendation.

Sincerely,



Michael Krueger, M.D
Orthopedic Surgeon
Medical Director Serendipity Medspa



Appalachian Regional Healthcare, Inc.
www.arh.org

August 7, 2017

To Whom It May Concern:

Mr. Kent Harshbarger recently requested I write a letter of recommendation for him. It is my sincere pleasure to do so.

I have known Kent for the last 18 months in his role as Territory Manager with Syneron-Candela. Not only has he been extremely attentive in this role, he has gone above and beyond the call of duty each and every time I have reached out to him with any issue or concern. Kent always puts the client's needs first, is steadfast in assisting you meeting your goals, very knowledgeable and well informed about the devices the company carries and makes himself available at the client's convenience. It has been my extreme pleasure to work with him. In my opinion, he sets the standard for how someone in his role should be.

Should you have any questions for me, please do not hesitate to call 304.890.9718 or email at lrosas@arh.org.

Sincerely,

Linda Rosas RN, MSN
Aesthetic Clinical Manager
ARH Rejuvenation Center



September 6, 2017

To whom it may concern,

I am the Managing Director for a large, well established weight loss practice in Northern Kentucky. Our practice has been the dominant market leader for the past 18 years because we exceed patient's expectations on a daily basis.

We decided to invest in body shaping technology this year and are happy we took the leap. We vetted all technologies and all companies before settling on Syneron Candela. Kent Harshbarger, as the Territory Sales Manager, has been exceptional to work with in every way. Kent is both knowledgeable of the product and dedicated to helping you integrate the machines into your practice. He is not your typical sales person in any way.

It's my sincere honor writing this letter of recommendation.

If a prospective practice would like to hear first-hand what it's like working with Syneron Candela, Kent or the field training reps, please call me on my cell anytime.

Cell 513/476-6466

Regards,

A handwritten signature in black ink, appearing to read "Micah Zimmerman".

Micah Zimmerman

Managing Director

I met Kent Harshbarger almost 2 years ago when I became interested in performing body sculpting services at my esthetics business. He's been an invaluable asset ever since.

I can honestly say I didn't really expect the level of help, support and information I've gotten directly from him. It seems that no matter what the question, he either has the answer or finds it. I've dealt with many other med esthetics professionals over the last few years, and not one has even come close to the level of consistent service Kent has provided my business. He has gone above and beyond to ensure our continued success. I would strongly recommend Kent for any practice that is looking to expand their services. Please contact me for any further questions.

Sara Schorr

Owner-On Point Laser, LLC

Wheeling, WV